| SARAH THOMPSON  Director of Business Development | | (123) 456-7890  sarahthompson@mail.ltd  www.thompson.ltd |
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| SUMMARY: | | |
| Accomplished business professional with over 10 years of experience in business management and development. Possesses skills in team leadership, strategic planning, and market analysis. Seeking a challenging position where I can utilize my abilities and help the company achieve new heights. | | |
| PROFESSIONAL SKILLS: | | |
| Financial Analysis:  Proficient in financial analysis, budgeting, and forecasting.  Data Analytics:  Skilled in data collection, analysis, and  interpretation to inform business decisions. | Negotiation:  Strong negotiation skills in dealing with  clients, suppliers, and business partners.  Market Research:  Proficient in conducting market research  and identifying market trends. | |
| WORK EXPERIENCE: | | |
| Deputy Director of Business Development  ABC Corporation, Anytown, USA - January 2018 - Present   * Managed the product development team, increased the company's revenue by 30% in the past year. * Developed and implemented a strategic growth plan that led to the establishment of new markets   and increased sales volumes.   * Coordinated interactions with clients and suppliers to support business partnerships and expand   the client base.  Sales and Marketing Manager  XYZ Corporation, Anytown, USA - March 2014 - December 2017   * Led the sales team and achieved a 20% increase in sales volume within the first year. * Designed and executed marketing campaigns that raised brand awareness and resulted in   growth in the customer base.   * Collaborated with third-party agencies and suppliers to ensure a stable supply of goods.   Operations Manager  XYZ Logistics, Anytown, USA - June 2010 - February 2014   * Led a team of 20 employees, overseeing daily operations, including logistics, inventory   management and order fulfillment. | | |
| EDUCATION: | | |
| Bachelor's Degree in Management - September 2010 - May 2014  Anytown University, Anytown, USA | | |