| SARAH THOMPSONDirector of Business Development | (123) 456-7890sarahthompson@mail.ltdwww.thompson.ltd |
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| SUMMARY: |
| Accomplished business professional with over 10 years of experience in business management and development. Possesses skills in team leadership, strategic planning, and market analysis. Seeking a challenging position where I can utilize my abilities and help the company achieve new heights. |
| PROFESSIONAL SKILLS: |
| Financial Analysis:Proficient in financial analysis, budgeting, and forecasting.Data Analytics:Skilled in data collection, analysis, andinterpretation to inform business decisions. | Negotiation:Strong negotiation skills in dealing with clients, suppliers, and business partners.Market Research: Proficient in conducting market research and identifying market trends. |
| WORK EXPERIENCE: |
| Deputy Director of Business DevelopmentABC Corporation, Anytown, USA - January 2018 - Present* Managed the product development team, increased the company's revenue by 30% in the past year.
* Developed and implemented a strategic growth plan that led to the establishment of new markets

 and increased sales volumes.* Coordinated interactions with clients and suppliers to support business partnerships and expand

 the client base.Sales and Marketing ManagerXYZ Corporation, Anytown, USA - March 2014 - December 2017* Led the sales team and achieved a 20% increase in sales volume within the first year.
* Designed and executed marketing campaigns that raised brand awareness and resulted in

growth in the customer base.* Collaborated with third-party agencies and suppliers to ensure a stable supply of goods.

Operations ManagerXYZ Logistics, Anytown, USA - June 2010 - February 2014* Led a team of 20 employees, overseeing daily operations, including logistics, inventory

management and order fulfillment. |
| EDUCATION: |
| Bachelor's Degree in Management - September 2010 - May 2014Anytown University, Anytown, USA |