SARAH THOMPSON

Sales manager

|  |  |  |
| --- | --- | --- |
| 45 Oak Street, Anytown, USA | (123) 456-7890 | sarah.thompson@mail.ltd | linkedin.com/in/yourname | | |
| OBJECTIVE: | Accomplished business professional with over 10 years of experience in business management and development. Possesses skills in team leadership, strategic planning, and market analysis. Seeking a challenging position where I can utilize my abilities and help the company achieve new heights. | |
| WORK EXPERIENCE: | DEPUTY DIRECTOR OF BUSINESS DEVELOPMENT  ABC Corporation, Anytown, USA | January 2018 - Present |
|  | * Managed the product development team and increased the company's revenue by 30% in the past year. * Developed and implemented a strategic growth plan that led to the establishment of new markets and increased sales volumes. * Coordinated interactions with clients and suppliers to support business partnerships and expand the client base. * Designed and executed marketing campaigns that raised brand awareness and resulted in growth in the customer base. * Collaborated with third-party agencies and suppliers to ensure a stable supply of goods. | |
|  | SALES AND MARKETING MANAGER  XYZ Corporation, Anytown, USA | March 2014 - December 2017 |
|  | * Led the sales team and achieved a 20% increase in sales volume within the first year. * Coordinated interactions with clients and suppliers to support business partnerships and expand the client base. * Designed and executed marketing campaigns that raised brand awareness and resulted in growth in the customer base. * Collaborated with third-party agencies and suppliers to ensure a stable supply of goods. | |
| EDUCATION: | BACHELOR'S DEGREE IN MANAGEMENT  Anytown University, Anytown, USA | September 2010 - May 2014 |
| SKILLS: | * Conflict Resolution - Digital Marketing - Presentation Skills - Foreign Languages * Proficient in Microsoft Office Suite - Experienced in CRM systems * Excellent communication skills - Effective time and project management * Analytical thinking and decision-making - Financial Analysis - Data Analytics * Project Management - Negotiation - Market Research - Strategic Partnerships | |